



Corporate brochure

2025





HOW TO USE

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Palibex is the quickest and most innovative express transport network of palletised freights in the sector

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We are the quickest and most innovative express transport network of palletised freights in the market. In other words, we distribute pallets with the shortest transit times and with services that until now didn't exist in the palletised freight sector.

Taking advantage of the tendency towards stock reduction and the need to make express deliveries in smaller purchase batches, we have adapted the successful express palletised model in Europe to our market's peculiarities.

Company 100% owned by Spanish capital, our network is made up of seventy-one branches and a team with more than 1.100 people that serve more than 15.000 customers.

The goal is to become the best transport company in Spain, and at the same time, modernize the transport and logistics

sector for it to be more attractive and more captivating of the talent of the best professionals.

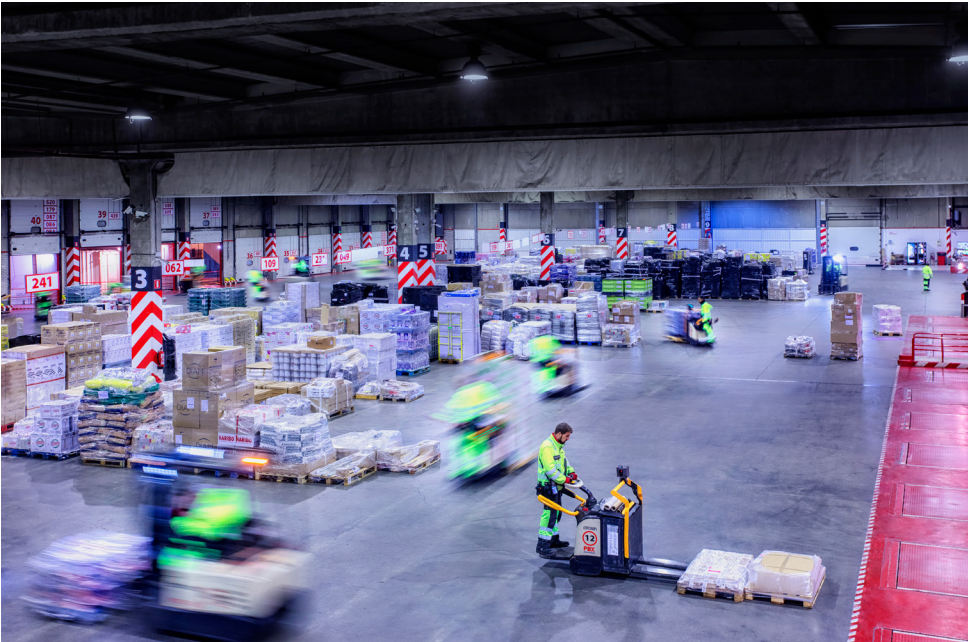
We have been recognized by prestigious organizations such as Centro Español de Logística (CEL), Expansión e Ifema, Lean&Green, EnerTIC Awards and Ecofin for our business model and innovative services.

We differentiate ourselves for our services, our operative, network model, and mainly, for our vision of the people

Palibex has been included in the ranking of the 1000 pymes europeas (FT100) that grow the most, published by Financial Times and developed by que German company Statista.

The Palibex's Network is made up of 700 vehicles and a team with more than 1100 people





Palibex has grown thanks to its operative model and innovative services

Founded by Jaime Colsa in 2012, it has evolved dramatically, growing at a rate higher than 20%

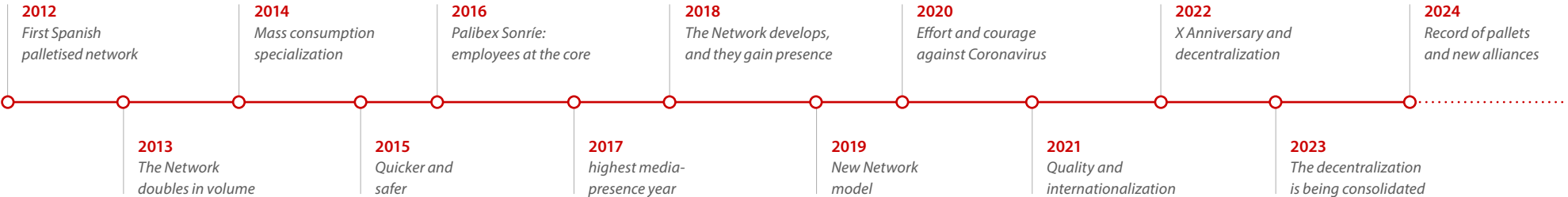
2012, the year when Palibex was founded, was the year in which most transport companies disappeared in Spain.

It's founder, Jaime Colsa, had an extensive experience in the logistics sector and in the automotive supply chain, after working for more than two decades for multinationals such as UPS, DBSchenker, or Christian Salvesen Gerposa, in several countries in Europe.

With this international experience, as well as his entrepreneurial spirit and a team of enthusiasts he founded Palibex, convinced that it was possible to change how things were being done.

Amongst the main milestones is the implementation of the most urgent services in the market, the evolution towards a more collaborative Network model, or the commitment to a cleaner and safer operating environment.

From the twelve people that funded the company, we have reached 1.100 direct and indirect employees



We offer the most urgent services such as the deliveries before ten (10:00) or before midday (a.m.)

In our effort to become the most urgent Network in the country, we have implemented increasingly faster services, typical in the more advanced transport sector such as express courier.

Palibex's new decentralized model has significantly reduced the Network's transit times

We are the only pallet Network in Spain that guarantees deliveries before ten a.m. with the service 10:00, the quickest in our country for palletised goods.

This time commitment, the most demanding in the sector, goes in addition with other innovative services that we also offer such as deliveries before midday (a.m.), in the same day (HOY), or the preferential treatment of good with the use of the VIP tag.



10:00

Deliveries before 10am for our most demanding customers

a.m.

Guarantees that the goods get to the destination before mid-day

HOY

Same day deliveries for emergency shipments

24h

Express urgent deliveries to any location in Spain

48h

Economic services for shipments in which delivery is not urgent

VIP

Very Important Pallet. Preferential treatment of goods at a competitive price

LTL

Part load of more than 5 pallets for the large-scale consumer market

Thanks to a Network made of seventy-one branches, 700 trucks and a growing team of more than 1.100 people, we guarantee deliveries in all Spain, including Balearic and Canary Islands, Ceuta, and Melilla.

We have changed our classic network model in order to introduce logistic corridors, direct routes and new HUBS in Barcelona, Granada, Sevilla, Valladolid, Zaragoza, Valencia and Vitoria. The result is a more decentralized Network that enhances the contact between HUBS in order for them to be more competitive in regional routes and LTL.

Behind this model, is our commitment for collaborative logistics, understood as the union of diverse transport companies to win, both in size and geographic coverage, and in quality of services and processes.

We offer commercial support, financial simplification, and innovation plans for the companies that are part of the Network



P 75

0,6 x 0,8 x 0,6 m

Maximum weight: 75 kg



P 150

1,2 x 1 x 0,6 m

Maximum weight: 150 kg



P 300

1,2 x 1 x 0,8 m

Maximum weight: 300 kg



PV 300

1,2 x 0,8 x 2,2 m

Maximum weight: 300 kg



P 450

1,2 x 1 x 1,8 m

Maximum weight: 450 kg



P 600

1,2 x 1 x 2,2 m

Maximum weight: 600 kg



P 800

1,2 x 1 x 1,8 m

Maximum weight: 800 kg

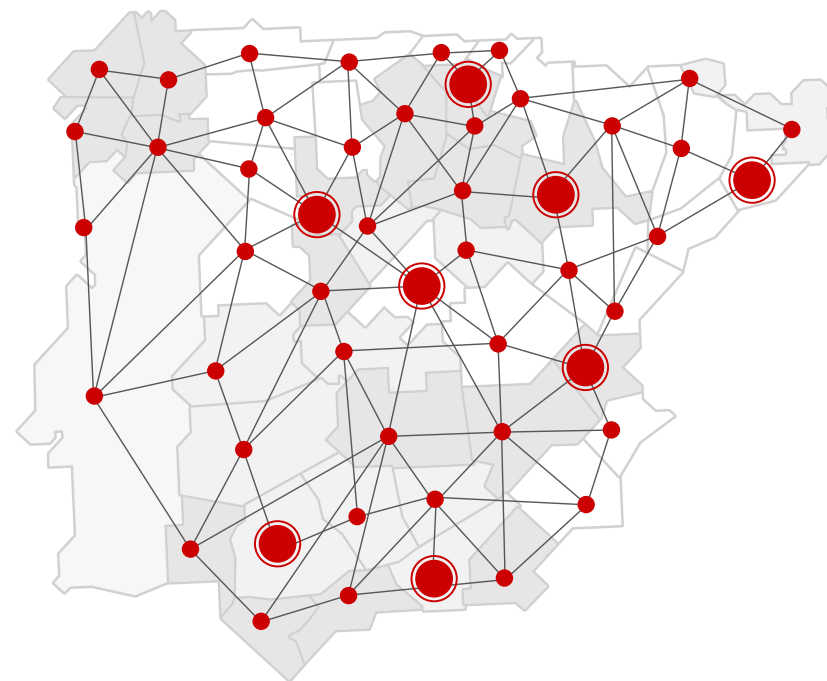


P 1200

1,2 x 1 x 2,2 m

Maximum weight: 1.200 kg

MODEL PBX



**Decentralized Network model
with logistic corridors, direct
routes, and HUBS**

We offer international express services, both for exports and imports

Palibex has international express services, both for exports and imports, with countries such as France, Germany, Italy, Netherlands, Belgium, Luxembourg, Poland, Morocco, Austria, and Switzerland.

The main advantages of these services are the daily departures, with very competitive transit times, and the simplicity in the shipment management, enhanced by the same service typology as nationally.

Another advantage of the international services is that they are managed by specialized correspondents with a lot of experience, and that comply with the high-quality standards of the Network.

Palibex's strategy is to keep growing in these countries, increase the number of destinations, and strengthen the alliances with specialized correspondents in the main international markets, as has been the case of One Express in Italy.

We reach any location in Spain, Europe, and North Africa

-  **Portugal**
-  **France**
-  **Germany**
-  **Italy**
-  **Netherlands**
-  **Luxembourg**
-  **Belgium**
-  **Poland**
-  **Morocco**
-  **Austria**
-  **Switzerland**



We are the only ones using a unique system of rear loading and unloading to increase safety during the process and that translates into less damages of the goods.

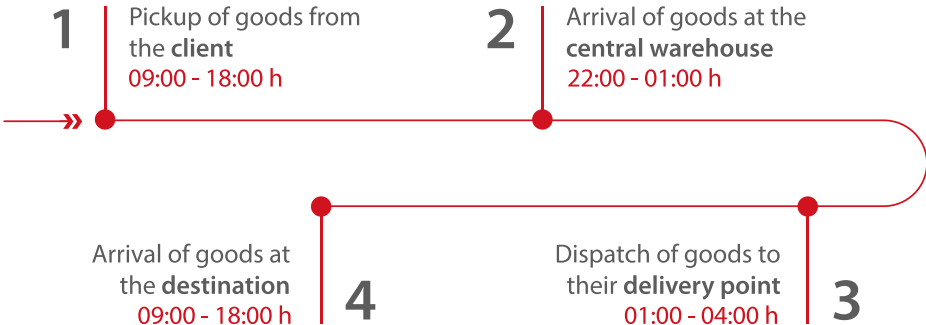
As our trucks stay out of the warehouse, and we only use electric machinery, we operate in clean and smoke free facilities.

Our operative and express services make us specialists in transportation of high-value products, that need to arrive on time and in the best conditions possible

This innovative operative takes place in a modern warehouse of 5.000 square meters with 50 loading and unloading docks, located in Madrid.

We can transport all goods that can go on pallets, except for refrigerated and hazardous substances.

This is a model especially attractive in the mass consumption sector due to the cleanliness and safety in our operative and facilities.



Safety

Thanks to our “Zero Damages” Plan, we register between half or one quarter less incidents than our competitors. Our procedures have been awarded by the Ministry of Interior and, inside our warehouse, we have a safety coordinator and a code of conduct to guarantee the proper behavior and regulatory compliance.

Quality

We have developed a management system of quality to gather and analyze data, facilitate strategic decision making, simplify the daily work, and provide the most efficient service possible to our branches and final clients.

Environment

We have joined Lean & Green, committing to reducing emissions by at least 20% within five years. Improving hauling efficiency, finding more direct routes, incorporating Euro-modular trucks, and using less polluting vehicles are some of the measures we are implementing to achieve greater sustainability.

We use the PBX Phone App as our exclusive and mandatory tool to inform about the shipment status and location. With the App, we save time and resources, gaining a better reliability for the client, and a better delivery planification.

We are the most reliable because we assure traceability of our shipments and deliveries in the best conditions

We continuously develop new TICs advances to have the best technological platform of the sector. With the work in the cloud, in which we base our systems, we have democratized the technology by giving online access to all our branches and clients without having to invest in software or teams.

The systems are the lever to reach the quality, through data analysis, and the continuous improvement of processes.

We offer an online technological platform in real time to guarantee the traceability of the shipments



APP PHONE PBX

Online access to real time information about the status and location of the shipments



APP PBX MULTIMEDIA

Access to news, video channels, gallery, events, and corporate documents



We have a strategic plan so that our employees can enjoy their work in a happier and healthier company

We believe our employees are the core of the company, above clients or shareholders.

We have a strategic plan called "Palibex Sonríe" that includes social benefits and measures so that our employees are happier.

The conciliation, flexible working hours, online work, or the creation of a pleasant work environment with resting or recreation areas are some of the measures included in the Palibex Sonríe Plan.

The objective is that employees enjoy their job and have a fuller personal and professional life

Our company also has nutrition plans, physical therapy, health insurance, a gym, or a cafeteria with healthy food options.

We promote the talent of our professional through internal promotion measures and training programs that combine techniques related to the transport world and logistics with other focused on promoting the personal skills of employees.

Our commitment to providing equal opportunities and the incorporation of women to top management positions in this predominantly male world deserves a special mention.

Similarly, we have integrated in our strategy nine of the Sustainable Development Goals (SDG) established by the United Nations Agenda of 2030.

For all these reasons, the business and finance magazine Forbes has chosen Palibex as 'one of the 75 best companies to work in Spain' and her People director, Ana Lobato, as a one of the best Human Resources directors."

We promote equality and the access for women to management positions in the transport



We want to update the sector through innovation, social commitments, and mainly through the people

Art and culture

We promote the Truck Art Project, an innovative initiative that transforms trucks into moving canvases, and that has more than 24 trucks decorated by prestigious artists such as Abraham Lacalle, Ana Barriga, Santiago Ydañez, Marina Vargas, or Cristina Lama. This project is building up great international recognition and has been front cover in The New York Times.

Recently, Truck Art Project has embarked on a new journey focused on photography, resulting from a collaboration with one of the world's leading photography and visual arts festivals, PHotoESPAÑA. Thanks to this alliance, the Network's trucks become traveling galleries showcasing the works of visual artists.

Our facilities have the PBX Creativa collection, that consists of a dozen art murals from artists such as Sixe Paredes, Okuda, Suso33, Daniel Muñoz or Felipe Pantone, that light up the grey walls of our warehouses.

Both art projects are born from one of Palibex's main CSR pillars: the support towards art to take it to the streets and to get it closer to audiences that are less used to it, such as the transport sector. Because of this, in addition to having the Network trucks be part of the Truck Art Project and to have the collection of PBX Creativa, we invite our employees to art fairs such as Arco, museums, concerts, runways, or theater amongst others.

We promote initiatives such as the Truck Art Project collections, that portrays works of art on the trucks, or PBX Creativa

Palibex's headquarters has a dozen artwork murals from artists such as Felipe Pantone





The world of transport must be more visible and attractive to recruit talent of the best professionals

Solidarity

Each month of November, our employees grow a moustache and raise funds for Movember, international foundation that prevents and investigates male diseases such as prostate cancer.

Our employees grow a moustache each month of November and raise funds to support Movember

Throughout our trajectory, we have also collaborated with other charities such as Fundación Aprocor, that promotes employability of people with intellectual disabilities, or the ONG Red Logística Humanitaria (RLH), driver of logistic projects at the service of the international cooperative and the humanitarian assistance.

Sport

Throughout our trajectory, we have collaborated with varied sport disciplines such as surf, snowboard, triathlon, cycling, paddle, basketball, or horse riding. Amongst all of them we can highlight the world of sailing and motor, as they promote our main corporate values (effort, personal growth, teamwork, etc.).

We currently have two teams: the PBX Sailing Team, which won the Copa del Rey MAPFRE and participates in major international sailing competitions, and the PBX Dakar Team, that has taken part in four editions of the Rally Dakar.

Art, sports, and solidarity are the three pillars of our CSR





8

Hubs

700

Trucks

71

Facilities

63

Direct employees

1.100

People

15.375

Satisfied clients

73,5

Millions in turnover

20%

Average growth 2012 - 2024

26.650

Delivery points





For more information:

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